

Message Text

PAGE 01 STATE 103335
ORIGIN EUR-12

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DRAFTED BY EUR/RPE:D B KURSCH
APPROVED BY EUR/RPE:A C ALBRECHT
EUR/EE:C SCHMIDT (DRAFT)
EUR/SOV:W EDGAR (DRAFT)
EB/OCA/CD:R DAY
H:P STAHNKE (SUBS)
USDOC/BEWT:G TESKE
-----019979 221741Z /42

R 220342Z APR 78
FM SECSTATE WASHDC
TO AMEMBASSY BELGRADE
AMEMBASSY BERLIN
AMEMBASSY BONN
AMEMBASSY BRUSSELS
AMEMBASSY BUCHAREST
AMEMBASSY BUDAPEST
AMCONSUL MUNICH
AMEMBASSY PRAGUE
AMEMBASSY SOFIA
AMEMBASSY VIENNA
AMEMBASSY WARSAW
USMISSION USNATO

UNCLAS STATE 103335

USEEC

E.O. 11652: N/A

TAGS: BEXP, EEWT, OCON, XH

SUBJECT: PROGRAM FOR EAST EUROPEAN E/C OFFICERS CONFERENCE,
UNCLASSIFIED

PAGE 02 STATE 103335

GARMISCH, MAY 2-5

REF: STATE 71476

FOLLOWING IS OUTLINE OF PROGRAM FOR GARMISCH EASTERN
EUROPEAN E/C OFFICERS CONFERENCE, MAY 2-5. PANELISTS,
MODERATORS AND RAPORTEURS FOR EACH CONFERENCE SESSION
WILL BE AS LISTED. UNLESS OTHERWISE NOTED PANELISTS ARE
REQUESTED TO PREPARE TEN MINUTE VIEWS FROM THE FIELD ON
THEIR PANEL THEME.

TUESDAY, MAY 2

SESSION 1 1400-1515

SESSION 2 1530-1730

COUNTRY PERSPECTIVES

MODERATOR: SCHMIDT, STATE

PANELISTS: SESSION 1

BULGARIA: MAGEE, SOFIA

CZECHOSLOVAKIA: FROWICK, PRAGUE

GDR: POLANSKY, BERLIN

HUNGARY: WILGIS, BUDAPEST

POLAND: BROWN, WARSAW

ROMANIA: SIMONS, BUCHAREST

USSR: MATLOCK, MOSCOW

SESSION 2

YUGOSLAVIA: EVANS, BELGRADE

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CUBA: LENZ, USDOC/BEWT

CMEA: KOHN, STATE

SMITH, WARSAW

RAPPORTEURS: SESSION 1 - HABERSTROH, STATE/OER

SESSION 2 - MAGEE, SOFIA

PANELISTS IN THE COUNTRY PERSPECTIVE SESSIONS ARE ASKED TO GIVE 10 MINUTE SKETCHES OF POLITICAL, ECONOMIC AND OTHER FACTORS CURRENTLY AFFECTING US TRADE RELATIONS WITH THEIR COUNTRY AND TO IDENTIFY FORESEEABLE TRENDS OR PROBLEMS WHICH COULD AFFECT US COMMERCIAL INTERESTS.

WEDNESDAY, MAY 3

SESSION 3 0830-0930

FIELD RESOURCE MANAGEMENT; THE EXAMINATION OF ALTERNATIVES FOR STRENGTHENING MANAGEMENT WITHIN POSTS' E/C SECTIONS.

MODERATOR: EVANS, BELGRADE

PANELISTS: DAY, STATE

MURRIN, USDOC/BEWT

GADSDEN, BUDAPEST

RAPPORTEUR: THOMPSON, USDOC/BEWT

BUDAPEST E/C OFFICER GADSDEN IS REQUESTED TO GIVE 10 MINUTE

PRESENTATION ON COMMERCIAL ACTION PROGRAM AS APPLIED IN HUNGARY. PRESENTATION SHOULD COVER DESIGN AND PREPARATION OF THE HUNGARIAN CAP AND ITS USEFULNESS AS A RESOURCE MANAGEMENT TOOL.

SESSION 4 0930-1000

INTERNATIONAL COMMUNICATIONS AGENCY AND THE SUPPORT OF US UNCLASSIFIED

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ECON/COMMERCIAL GOALS IN EASTERN EUROPE.

MODERATOR: MAGEE, SOFIA

PANELIST: PENDERGAST, ICA
RAPPORTEUR: GADSDEN, BUDAPEST

SESSION 5 1015-1200

CAREER DEVELOPMENT

MODERATOR: FROWICK, PRAGUE
RAPPORTEUR: DAY, STATE, EB/OCA

1015-1045 - COMMERCE'S ROLE IN RESOURCE MANAGEMENT
PANELIST: NEUHART, COMMERCE, OIRM/ALP/ITA

1045-1115 - RECENT PERSONNEL DEVELOPMENTS
PANELIST: HIGGINS, STATE, PER/FCA

1115-1200 - DISCUSSION AND QUESTIONS

SESSION 6 1400-1545

BEWT TRADE PROMOTION ACTIVITIES AND STRATEGY. THIS SESSION WILL DESCRIBE BEWT'S TRADE PROMOTION STRATEGY AND SOLICIT CONTRIBUTIONS FROM POSTS AS TO HOW THIS STRATEGY MIGHT BE REVISED FOR MAXIMUM EFFECTIVENESS.

MODERATOR: MURRIN, USDOC/BEWT
PANELISTS: FRANK LA DUE, MC CRACKEN CONCRETE PIPE CO.
DAY, STATE
CLARKE, SOFIA
RAPPORTEUR: THOMPSON, USDOC/BEWT
UNCLASSIFIED

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SESSION 7 1600-1730

BUSINESS ASSISTANCE NEEDS IN COMMUNIST COUNTRIES

PANELISTS: I.B. MARGON, V-P MARKETING, PROCON INC.

D. ALAN KENDALL, RALPH M. PARSONS CO.
ALEX S. YANKOVICH, V-P, BANK OF AMERICA
(PLUS TWO ADDITIONAL BUSINESSMEN TO BE
SELECTED.)

RAPPORTEUR: SCHRAGE, WARSAW

THURSDAY, MAY 4

SESSION 8 0830-1130

EAST/WEST TRADE POLICY

MODERATOR: SIMONS, BUCHAREST

PANELISTS: STAHNKE, STATE/H

EDGAR, STATE/EUR/SOV

CASSIDY, SENATE FINANCE COMMITTEE

KIRBY, USEC

MATLOCK, MOSCOW

RAPPORTEURS: PENDERGAST, ICA

PARKER, BERLIN

KIRBY OF USEC REQUESTED TO PREPARE TEN MINUTE PRESENTATION
ON CURRENT STATE OF EC/CEMA RELATIONS COVERING PROSPECTS
FOR EAST EUROPEAN RECOGNITION OF EC, STATUS OF FISHING AND
TEXTILE NEGOTIATIONS AND THE QUESTION OF BERLIN.

ISSUES MATLOCK PRESENTATION MIGHT INCLUDE ARE CURRENT
COMMUNIST COUNTRY ATTITUDES TOWARDS TRADE WITH US; READI-
NESS OF THESE COUNTRIES TO COMPLY WITH THE PROVISIONS OF
HELSINKI AGREEMENT, PARTICULARLY BASKET III; CURRENT COM-
UNCLASSIFIED

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MUNIST COUNTRY INTERNAL ATTITUDES TOWARDS EAST-WEST TRADE.

SESSION 9 11:30-12:30

PROBLEMS AND DEVELOPMENTS IN THE ADMINISTRATION OF THE
EXPORT CONTROL PROCESS.

MODERATOR: POLANSKY, BERLIN

PANELISTS: BRADY, OEA

MAJAK, HOUSE INTERNATIONAL RELS. CTE.

RAPPORTEUR: KOLARIK, BEWT

SESSION 10 1400-1545

TECHNOLOGY TRANSFER AND EXPORT ADMINISTRATION POLICY.

MODERATOR: PAPENDORP, USNATO

PANELISTS: ROOT, STATE, EB/EWT

MARCUSS, DAS FOR INDUSTRY AND TRADE,

USDOC

MAJAK, HOUSE INTERNATIONAL RELS. CTE.

FARRAND, MOSCOW

RAPPORTEUR: MONTGOMERY, PRAGUE

SESSION 11 1600-1730

SOVIET/EAST EUROPEAN ENERGY AND TRADE PROSPECTS.

MODERATOR: MATLOCK, MOSCOW

PANELISTS: KOVACS, STATE, OER

HABERSTROH, STATE, OER

GULLO, STATE, OER

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SKOUG, MOSCOW

MONTGOMERY, PRAGUE

RAPPORTEUR: KOHN, STATE

SKOUG REQUESTED TO PROVIDE SOVIET PERSPECTIVE ON ENERGY PROSPECTS AND THEIR RELATION TO FUTURE TRADE, WHILE MONTGOMERY'S FIELD PERSPECTIVE SHOULD GIVE AN EASTERN EUROPEAN POINT OF VIEW.

FRIDAY, MAY 5

SESSION 12 0830-1015

EAST-WEST FINANCING.

MODERATOR: AMBACH, VIENNA

PANELISTS: TESKE, USDOC/BEWT

KOLARIK, USDOC/BEWT

CASSIDY, SENATE FINANCE COMMITTEE

PARKER, BERLIN

RAPPORTEUR: SANDERS, BUCHAREST

PARKER IS ASKED TO PROVIDE AN EASTERN PERSPECTIVE OF THE CURRENT DEBT SITUATION AND PROSPECTS FOR FUTURE FINANCING.

SESSION 13 1030-1230

US IMPORT SAFEGUARDS AND EASTERN EUROPE IN THE MTN.

MODERATOR: DAMERON, STATE, EUR/RPE

PANELISTS: MC CARTHY, TREASURY

LOTARSKI, COMMERCE

ROHR, HOUSE WAYS AND MEANS COMMITTEE

SMITH, WARSAW

ROOT, STATE, EB/EWT

RAPPORTEUR: STECHSCHULTE, USDOC/BEWT

UNCLASSIFIED

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THEME OF SMITH PRESENTATION SHOULD BE "A FIELD VIEW OF US
IMPORT SAFEGUARDS."

SESSION 14 1400-1530

COUNTERTRADE IN EAST-WEST COMMERCE

MODERATOR: WILGIS, BUDAPEST

HEISS, USDOC/BEWT

MC CARTHY, TREASURY

LENZ, COMMERCE

SANDERS, BUCHAREST

RAPPORTEUR: GULLO, STATE/OER

SESSION 15 1545-1645

BUSINESS FACILITATION PROBLEMS.

MODERATOR: KIRBY, USEC

HEISS, USDOC/BEWT

EDGAR, STATE/EUR/SOV

LOTARSKI, USDOC/BEWT

RAPPORTEUR: MONTGOMERY, PRAGUE

CHRISTOPHER

UNCLASSIFIED

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ORIGIN EUR-04

INFO OCT-01 ISO-00 /005 R

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DRAFTED BY:EUR/RPE:DJURSCH

APPROVED BY:EUR/RPE:DKURSCH

-----048128 251210Z /11

R 250542Z APR 78

FM SECSTATE WASHDC

TO AMEMBASSY MOSCOW

UNCLAS STATE 103335

FOLLOWING REPEAT STATE 103335 ACTION BELGRADE, BERLIN, BONN,
BRUSSELS, BUCHAREST, BUDAPEST, MUNICH, PRAGUE, SOFIA, VIENNA,
WARSAW, AND USNATO DATED APRIL 22, 1978.

QUOTE: UNCLAS STATE 103335

USEEC

E.O. 11652: N/A

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EDGAR, STATE/EUR/SOV

LOTARSKI, USDOC/BEWT

RAPPORTEUR: MONTGOMERY, PRAGUE

CHRISTOPHER UNQUOTE VANCE

UNCLASSIFIED

<< END OF DOCUMENT >>

Message Attributes

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Message ID: b739bda6-c288-dd11-92da-001cc4696bcc
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TAGS: BEXP, EEWT, OCON, XH
To: BELGRADE BERLIN MULTIPLE
Type: TE
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